



# The Production Line

APICS GREAT LAKES DISTRICT CENTRAL INDIANA CHAPTER • VOLUME XXIV • NUMBER 11 • MAY 2009

M A Y P R O F E S S I O N A L D E V E L O P M E N T M E E T I N G

## Finding a Job in Today's Economy – Hints from a (Ugh!) Recruiter

Tom Quigley is a specialty consultant for the PrincetonOne Indianapolis office's manufacturing team. He effectively partners with companies to develop cohesive strategies for talent identification, evaluation, selection and retention.

### Tom Quigley

Upon graduating from Eastern Kentucky University in 1998 with a bachelor of science in marketing, Tom became a direct sales representative with Cingular Wireless, where he achieved a record-breaking 182% of his annual sales quota in his second year. A short time later, he became the purchasing manager for a building products company, where he was responsible for the procurement of all materials and supplies for eight manufacturing plants located throughout the Midwest. Although successful in his purchasing role, Tom desired to return to sales; and in 2001, he became an industrial sales representative selling specialty chemicals to manufacturing firms throughout the Midwest. He later joined Ashland Distribution, selling industrial chemicals and solvents to a variety of manufacturing operations spanning a wide range of products and industries. During his five-year career in industrial sales, Tom built an extensive network of manufacturing, purchasing and engineering contacts primarily throughout the Midwest. When he joined the industrial search team of PrincetonOne in 2005, Tom was able to quickly leverage that extensive network of contacts into a successful search practice.



*Please join us at the Mansion at Oak Hill for an outdoor BBQ and Tom Quigley, Recruiter with Princeton One and his insight into navigating today's job market.*

### PDM MEETING INFORMATION

Date/Time	<b>Thursday, May 14th, 2009</b> 5:30 pm Registration—Networking; 6:15 pm Dinner 7:00 pm Presentation
Location	The Mansion at Oak Hill 5801 E 116th Street, Carmel, IN 46033
Pricing	<b>\$20 Students; \$30 Members; \$45 Non-members</b>
Registration	Register online at <a href="http://www.apics-cind.org">www.apics-cind.org</a> . Please register by Monday 05/11/2009.



Sign Up Now  
[http://www.apics-cind.org/events/100\\_538001.aspx?PROG=PDMG](http://www.apics-cind.org/events/100_538001.aspx?PROG=PDMG)





P R E S I D E N T ' S   C O R N E R   B Y   J A V I E R   R O D R I G U E Z ,   C H A P T E R   P R E S I D E N T

## APICS Certification Highly Preferred

**Today we are living in a world where many of us, for different reasons, have been presented with the need to look for a new job. This is not an easy task especially when you ask for help and find out that different people approach job hunting in diverse ways.** I am not an expert so I will stay away from giving advice in this field, but I do want to share with you that many organizations are recognizing the values of APICS certification in the operations management field. It is not uncommon to read a job posting with a wording like this:

“We are looking for an operations professional with strong interpersonal skills, ability to adapt to rapid changes and commitment to continuous quality improvement. Capacity requirement planning experience is needed. APICS certification is highly preferred”. Others will present it like a “Plus” to have the certification and some also “Require” the certification.

Being a long time member of APICS and the Central-Indiana Chapter President makes me feel very proud of our organization and how far we have come. But more importantly, as an individual having both the CPIM and CSCP certification I feel comfortable that there are companies that value our interest in continuous education and recognize the many contributions a person with a proven understanding of the APICS body of knowledge can offer. We know there are companies that need us as much as we need them.

This is why we are reaching out to our current and future members explaining the benefits of an APICS certification. We want you to get certified and maintain certification and become our ambassador with your employer by helping them achieve their goals with your excellent performance. We believe this will open the doors for current and future members of APICS.

Providing education and certifications to our members is one of our most important objectives. In our chapter By-Laws we establish on that one of the purposes of our chapter is to “disseminate general and technical information on improved techniques and developments through the promotion and delivery of educational programs” This year, Vice President of Education Ms. Jan Borchert has been working hard, fighting budget and other constraints, to provide educational programs to our members. We have continued offering the Certified Supply Chain Professional Fast Track, the Detailed Scheduling and



Planning Fast Track and multiple CPIM courses. There are many more to come and you should visit our website [apics-cind.org](http://apics-cind.org) or contact the VP of education at [education@apics-cind.org](mailto:education@apics-cind.org).

We continue to offer our monthly Professional Development Meetings (PDM's) providing you with presentations and discussions of relevant topics in the operations management, supply chain and logistics fields. We recognize our members have needs that extend beyond the APICS bodies of knowledge. To help address those needs we offer our May 14 PDM “Navigating in Today's Job Market” a presentation by Tom Quigley, a recruiter with Princeton One. The June 11 PDM will follow with a Networking activity at the Chateau Thomas Winery. The activities are already open for registration on our website.

We recognize that the job market is difficult and no education or certification will ever guarantee you employment. I share with you the initiatives the Central-Indiana Chapter of APICS Board of Directors is taking to help you, our members.

As always we are here to serve you. Thanks for your participation and support.

See you soon!

*Javier*

## The Board of Directors of the APICS Central Indiana Chapter is pleased to present to you the slate of officers for 2009–2010:

<b>President</b>	<b>Jim Tilton, CPIM</b> Prev. EXP: Outreach	<b>Marketing</b>	<b>Bruce Meyer</b>
<b>Executive Vice President</b>	<b>Jim Malone</b> Prev. EXP: Programs	<b>Membership</b>	<b>Bryan Seidensticker, CPIM</b> Prev. EXP: Publicity
<b>Immediate Past President</b>	<b>F. Javier Rodriguez, CPIM, CSCP</b>	<b>Professional Associations</b>	<b>Kimber Rueff, CPIM, CSCP</b> Prev. EXP: Admin/Education
<b>Administration</b>	<b>Mollie Earnhart</b> Prev. EXP: Com. Coordinators	<b>Programs</b>	<b>Jim Conner, CPIM</b> Prev. EXP: Finance
<b>Company Coordinators</b>	<b>R. Scott Chandler</b> Prev. EXP: Quality	<b>Publicity</b>	<b>Tammy Lantz</b>
<b>Education</b>	<b>Jan Borchert, CPIM</b>	<b>Quality</b>	<b>Charles Hunter, CPIM</b> Prev. EXP: Membership
<b>Finance</b>	<b>Chris Felger</b>	<b>Student Chapters &amp; Career Development</b>	<b>Karl Knapp</b>
<b>Info Technology</b>	<b>Scott Keller</b>		

Elections for this slate will be conducted at the beginning of the May 2009 PDM in accordance with the Chapter Bylaws as follows:

ARTICLE IX. ELECTION OF OFFICERS & DIRECTORS

**A. Qualifications**

1. Candidates for office shall be Chapter members in good standing and voting members of APICS.
2. Candidates for director positions must have been a Chapter board member for at least 2 years.

**B. Candidates**

1. All candidates for office shall be nominated by the Board of Directors
2. Additional nominations may be made by any member in good standing.

**C. Elections**

1. Elections for all offices shall take place at the general membership meeting in April or May; all Chapter members in good standing who are in attendance may vote.
2. Elections for all offices shall be by a plurality of those votes cast.

Please be sure to join us at the May PDM to participate in this important event!

Networking APICS Style—  
**THE Networking Event** for Operations, Supply Chain, and Logistics Professionals

We are excited to announce the location for this years event at the **Chateau Thomas Winery** situated on an acre of land at 6291 Cambridge Way in Plainfield off I-70 and State Road 267, just west of the Indianapolis International Airport at exit 66. This years event will be held on June 11th and start promptly at 5:30 PM.

Chateau Thomas Winery was founded by Dr. Charles R. Thomas in 1984. Dr. Thomas was a practicing Obstetrician-Gynecologist in Indianapolis when he began making wine for a hobby. He traveled to Napa for several years studying under famous winemakers until he opened his own winery on the south side of Indianapolis. In 1997, Dr. Thomas moved his winery to Plainfield, just minutes west of the Indianapolis International Airport off I70 west at Exit 66.

The Networking event at Chateau Thomas Winery will also offer a tour of their facility in addition to a wine tasting and full buffet dinner. Based on the success of last years event we expect a large attendance so be sure to get your tickets early as space is limited!

The link to sign up:  
[http://www.apicscind.org/events/100\\_538001.aspx?PROG=PDMG](http://www.apicscind.org/events/100_538001.aspx?PROG=PDMG)

## APICS announces new agreement

APICS is pleased to announce a new agreement between APICS and the Supply Chain Council (SCC) that will enhance benefits for the members of both associations. SCC is the world's leading authority on supply chain methodology, diagnostics, and benchmarking based on the SCOR® standard. Its product offerings are a complement to APICS education and certification programs, which provide a foundation for the supply chain improvement activities that SCC promotes.

This collaboration brings together the two leading supply chain organizations to develop the knowledge of their members and deepen the skills sets of supply chain and operations management professionals across the globe. Beginning today, APICS members worldwide will receive

- member rates on SCC training classes and the SCOR Professional Certification.
- access to the acclaimed SCORmark benchmarking program. SCORmark benchmarks an organization's supply chain based on SCOR metrics and enables users to measure how it rates in relation to other organizations.
- member pricing at SCC events, including the SCOR Seminar – Focus on Defense and IT Industries, Convergence of SCOR, May 13, 2009, in Atlanta, GA.

SCC will conduct a free Webinar for APICS members on Friday, May 8, at noon, CT. The Webinar will be an introduction to the Supply Chain Council and will include a benefits overview. APICS will offer member pricing to SCC members, including the member rates on certification exams, the 2009 APICS International Conference & Expo, and the APICS and IBF Best of the Best Sales and Operations Planning Conference in June.

Visit link available May 1 to learn more and to begin accessing benefits. We are very excited about the possibilities for the members of both organizations.

APICS-CIND: [www.apics-cind.org](http://www.apics-cind.org) | APICS-FTW: [www.apics-fortwayne.org](http://www.apics-fortwayne.org)  
 APICS-MICH: [www.apics-michiana.org](http://www.apics-michiana.org) | IndyASQ: [www.indyasq.org](http://www.indyasq.org) | PMI: [www.pmicic.org](http://www.pmicic.org)

## 2008 to 2009 Program Year Professional Development Meetings & Seminars

Date	Title	Presenter/Sponsor	Location
05/14/2009	Finding a Job in Today's Economy	Tom Quigley	The Mansion, Carmel IN
06/11/2009	APICS Networking		Chateau Thomas Winery, Plainfield IN
10/09/2009	Professional Development Day	PMI CIC	TBD

### The Central Indiana Chapter welcomes the following new professional members:

Aaron Turner	David Enzler	Hee Jin Rieh	Jody King	Kelly Arthur	Michael Wendahl	Rachel Beach	Sean Smith
Alex Kinl	David Cole,	Herman Funderburk	Jon Fansler	Kelvin Roddy	Michael Peterson	Randy Burket	Shantal Vinsen
Andrew Troxel	Dawn Parks	James Cranfill	Jonathan Duty	Kristen Arnett	Michael Roderick	Ross Johnson	Shelly Holewinski
Brent Coppess	Emi Robinson	James Fryman	Justin Price	Kyle Schwab	Miles Spenos	Ryan Burlas	Travis Ponto
Danada Hart	Fred Yonga	Jennifer Churgay	Justin Kloer	Kyle Ballard	Nathan Yoder	Bradley Abel	Zheng Chen Gong
DanielleWigglesworth	Garrett Miller	Jimmy Ladd	Kayla Fenwick	Lucas Wellington	Paul Brandenburg	Samantha Loeffler	

Charles Hunter, CPIM – VP Membership

### BOARD OF DIRECTORS CONTACT INFORMATION:

**F. Javier Rodriguez**, CPIM, CSCP  
 President  
 Thermo Fisher Scientific  
[president@apics-cind.org](mailto:president@apics-cind.org)

**Jim Tilton**, CPIM  
 Executive Vice President  
 Rolls-Royce  
[execpresident@apics-cind.org](mailto:execpresident@apics-cind.org)

**Jason Wheeler**, CPIM, CSCP  
 Past President  
 Roche Diagnostics  
[pastpresident@apics-cind.org](mailto:pastpresident@apics-cind.org)

**David Hill**, CPIM, CSCP  
 VP Education  
 Ingersoll Rand  
[education@apics-cind.org](mailto:education@apics-cind.org)

**Jim Malone**  
 VP Programs  
 ETS  
 317-215-3597  
[programs@apics-cind.org](mailto:programs@apics-cind.org)

**Bryan Seidensticker**, CPIM  
 VP Publicity  
 BrightPoint  
 317-707-2781  
[publicity@apics-cind.org](mailto:publicity@apics-cind.org)

**Norman Poteat**  
 VP Marketing  
 International Truck & Engine  
[publicity@apics-cind.org](mailto:publicity@apics-cind.org)

**Carl Knapp**  
 VP Career Development and  
 Student Chapters  
 University of Indianapolis  
 317-788-4911  
[careerdevelopment@apicscind.org](mailto:careerdevelopment@apicscind.org)

**Jim Conner**, CPIM  
 VP Finance  
 Eli Lilly  
 317-277-0428  
[finance@apics-cind.org](mailto:finance@apics-cind.org)

**Darlene Phillips**  
 VP Association Outreach/  
 Professional Organizations  
 Rolls-Royce  
[associationoutreach@apicscind.org](mailto:associationoutreach@apicscind.org)

**R. Scott Chandler**  
 VP Quality  
 Rolls-Royce  
[quality@apics-cind.org](mailto:quality@apics-cind.org)

**Charles Hunter**, CPIM  
 VP Membership  
 Thermo Fisher Scientific  
[membership@apics-cind.org](mailto:membership@apics-cind.org)

**Scott Keller**  
 VP Information Technology  
 Nfocus Technologies  
[webmaster@apics-cind.org](mailto:webmaster@apics-cind.org)

**Kimber Rueff**, CPIM, CIRM, CSCP,  
 CPM, CPF, APP, Six Sigma  
 VP Administration  
 Roche Diagnostics  
 317-521-3652  
[administration@apics-cind.org](mailto:administration@apics-cind.org)

**Mollie Earnhart**,  
 VP Company Coordinators  
 Horner APG LLC  
 317/492-9093  
[companycoordinators@apicscind.org](mailto:companycoordinators@apicscind.org)

## Professionals Teaching Professionals

The School of Business offers  
 master's, bachelor's, and  
 associate's degree programs.

**(317) 788-3378**  
<http://business.uindy.edu>

UNIVERSITY of  
**INDIANAPOLIS.**

The **Production Line** is published monthly  
 by the Central Indiana Chapter of APICS,  
 the Association for Operations Management,  
 to provide its members the news and activities  
 of the chapter. Comments, suggestions and  
 story ideas are welcomed and encouraged.

Editor: **Bryan Seidensticker**, VP Publicity – [publicity@apics-cind.org](mailto:publicity@apics-cind.org)



**APICS**  
 The Association for  
 Operations Management  
 Central Indiana Chapter